

# **A DEEP DIVE INTO EPI'S EQUIPMENT LINEUP**

**PRESENTED BY CHRISTIAN ORTEGA**

Director of Deployment Services

# INTRO TO ME

## CHRISTIAN ORTEGA

- Director of Deployment Services
- Been with the company for 15+ years
- Started in Tech Support
- Went into File Build and Deployment and grew from there
- Beat CEO in a potato sack race



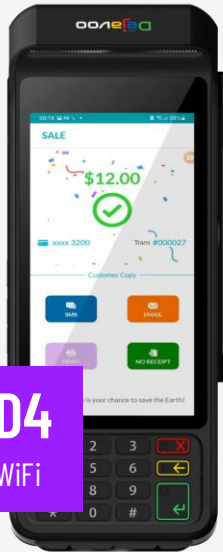
# TERMINALS AND PIN PADS

## FREE TERMINAL PROGRAM



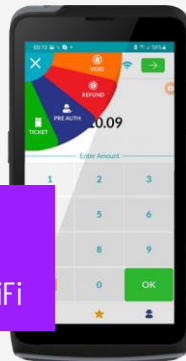
**Z8**  
IP/WiFi

Denovo (optional)



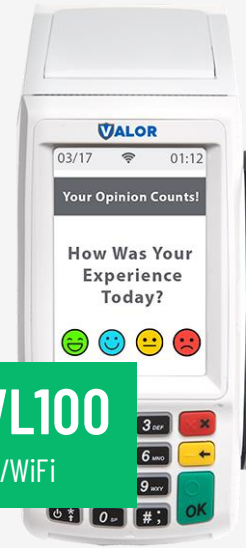
**QD4**  
IP/WiFi

iPOS Reporting or  
Denovo (optional)



**P1**  
IP/WiFi

iPOS Reporting  
Included



**VL100**  
IP/WiFi

Portal Access  
Reporting Included



**VL100 Pro**  
IP/WiFi

COMING SOON!

# TERMINALS AND PIN PADS



## SUPPORTS

Admin Fee, Surcharging, and Dual Pricing

## DENOVO ACCESS

For 1st TPN - \$4.95/Mo

For Any Additional TPN - \$1.00/Mo

## iPOS ACCESS\*

For 1st TPN - \$7.95/Mo

For Any Additional TPN - \$3.00/Mo



## SUPPORTS

Surcharging and Dual Pricing

## TERMINAL AND PORTAL ACCESS

For 1st Device - \$4.95/Mo\*\*

For Any Additional Device - \$1.00/Mo\*\*



## SUPPORTS

Surcharging and Dual Pricing (like Cash Discounting)

\*\*No monthly fees\*\*

\*Required for any device or setup using iPOS (i.e. P/QD Series, Cloud POS, Virtual Terminal, and iPOSgo!). \*\*Required for Valor Terminal File Build.

# TERMINALS AND PIN PADS

## CURRENT LINEUP



**Z3 PIN Pad**  
End of Life

**Z6 PIN Pad**

**Z9/QD2/P3/P5**  
Wireless/WiFi Devices

**iPOS Go**  
Available for Android and iOS Devices



**VL300/VP300 PIN Pad**

**VL110**  
Wireless/WiFi

**VP550/VL550/VP800/VP550e**  
Wireless/WiFi with Small Inventory Options



**A80**  
IP/WiFi

**A920 Pro**  
Wireless/WiFi

**A35 PIN Pad**  
Next PIN Pad for POS Integration (RIP S300)

# NETWORKS (Cygma®)

## FRONTEND/BACKEND

Frontend deals with sales and original authorization

Backend deals with settlements and batches



All Dejavoo, PAX, and  
Valor PayTech

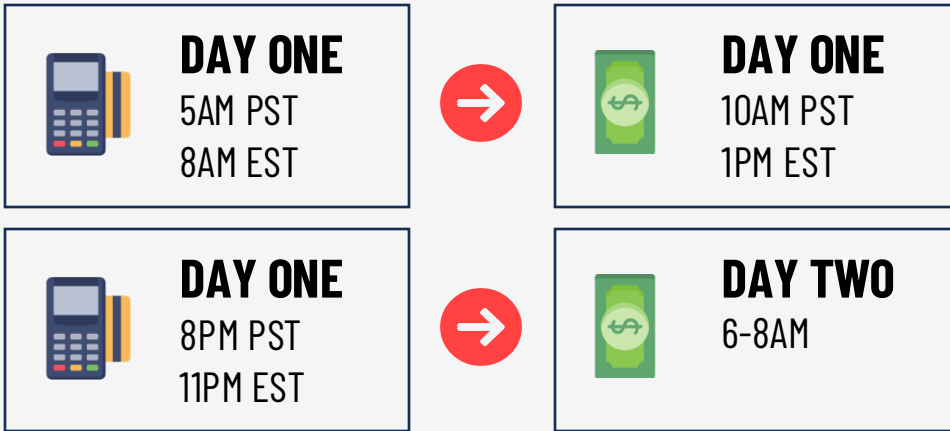


Currently on Dejavoo Z  
Series

# NEXT DAY FUNDING

## CYGMA DIRECT VS TSYS/CYGMA

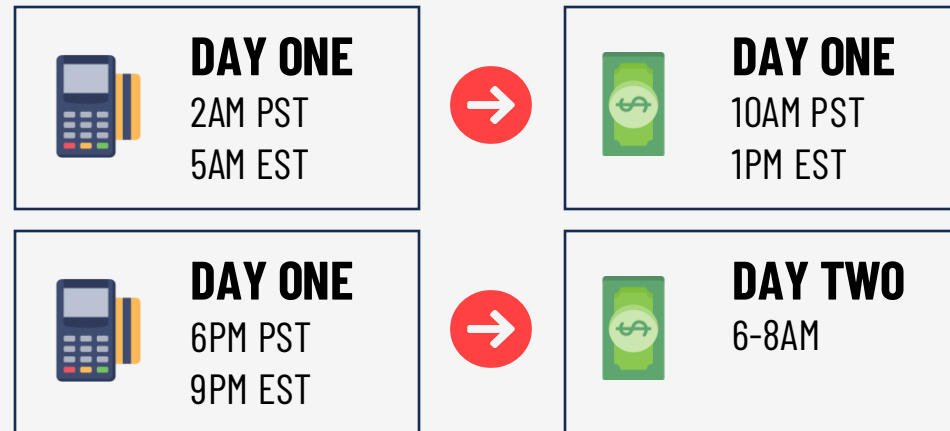
 **Cygma**  
BACKEND



**TSYS**  
FRONTEND

→

 **Cygma**  
BACKEND



# NETWORKS (Fiserv)

## FRONTEND/BACKEND

Frontend deals with sales and original authorization

Backend deals with settlements and batches

**fiserv.**  
OMAHA/TSYS/  
NASHVILLE/NORTH/  
BUYPASS  
FRONTEND



**fiserv.**  
OMAHA  
BACKEND

**fiserv.**  
NASHVILLE/NORTH/  
BUYPASS  
FRONTEND



**fiserv.**  
NORTH  
BACKEND

# NEXT DAY FUNDING (FISERV)

## OMAHA VS NORTH BACKEND

### **fiserv.** **OMAHA** **BACKEND**

<b>OMAHA</b>	7:00PM
<b>NASHVILLE</b>	5:00PM
<b>BUYPASS</b>	2:00PM
<b>NORTH</b>	4:00PM
<b>TSYS</b>	6:00PM

(For accounts with 5309 or 4765 MID prefix.)

### **fiserv.** **NEW** **NORTH** **BACKEND**

<b>NASHVILLE</b>	9:00PM
<b>NORTH</b>	9:00PM
<b>BUYPASS</b>	9:30PM

(For accounts with 739 prefix. Pick-A-Tier options must be selected to apply.)

### **fiserv.** **NORTH** **BACKEND**

<b>NASHVILLE</b>	4:00PM
<b>NORTH</b>	4:00PM

(For accounts with 434 or 437 MID prefix.)

# DATACAP

## & OTHER MIDDLEWAY AND GATEWAYS

**datacap**  
systems, inc.

**Integrate with TSYS/Cygma and Fiserv**

Also works with eGiftSolutions

 **PayTrace**

**Integrated TSYS/Cygma and Fiserv**

Level 2 and Level 3 Processing

**authorize.net**

A Visa Solution

**Integrated TSYS/Cygma and Fiserv**

Level 2 Processing

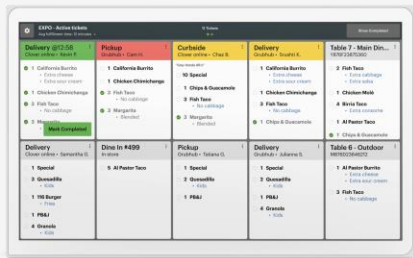
**OTHER MIDDLEWARE/POS**

**Integrated TSYS/Cygma and Fiserv**

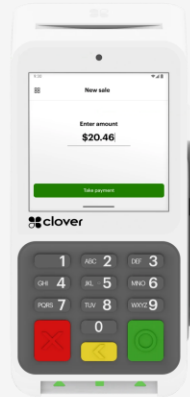
# CLOVER

## NEW AND UPCOMING EQUIPMENT

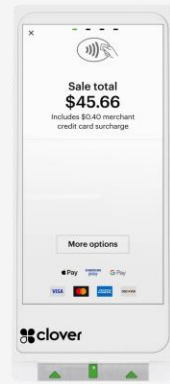
New this year.



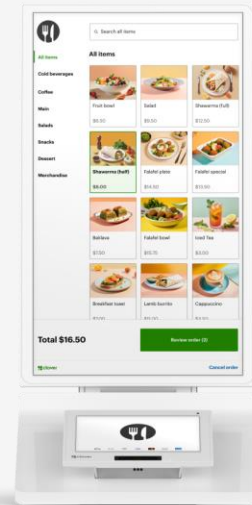
CLOVER KDS 24"



CLOVER COMPACT



CLOVER FLEX POCKET



CLOVER KIOSK

Upcoming.



CLOVER FLEX GEN 4

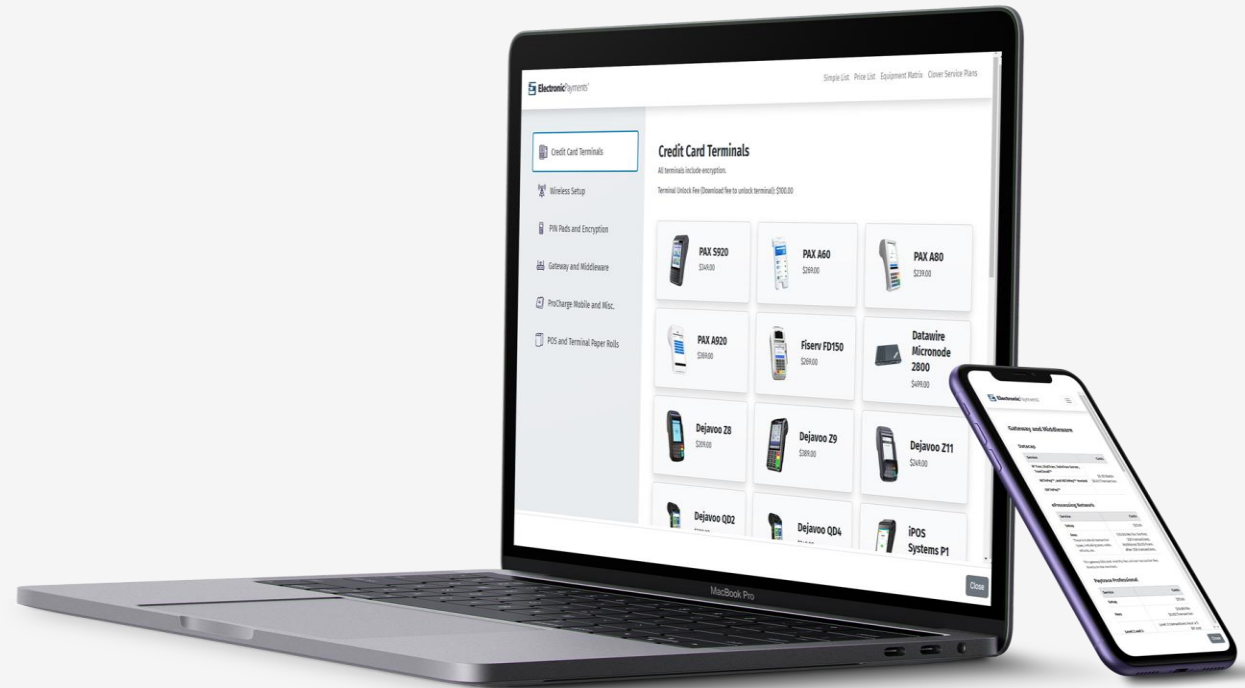
# EQUIPMENT MATRIX AND PRICELIST

Complete list of all our equipment, gateways, and middleware.

Up-to-date stock availability/inventory.

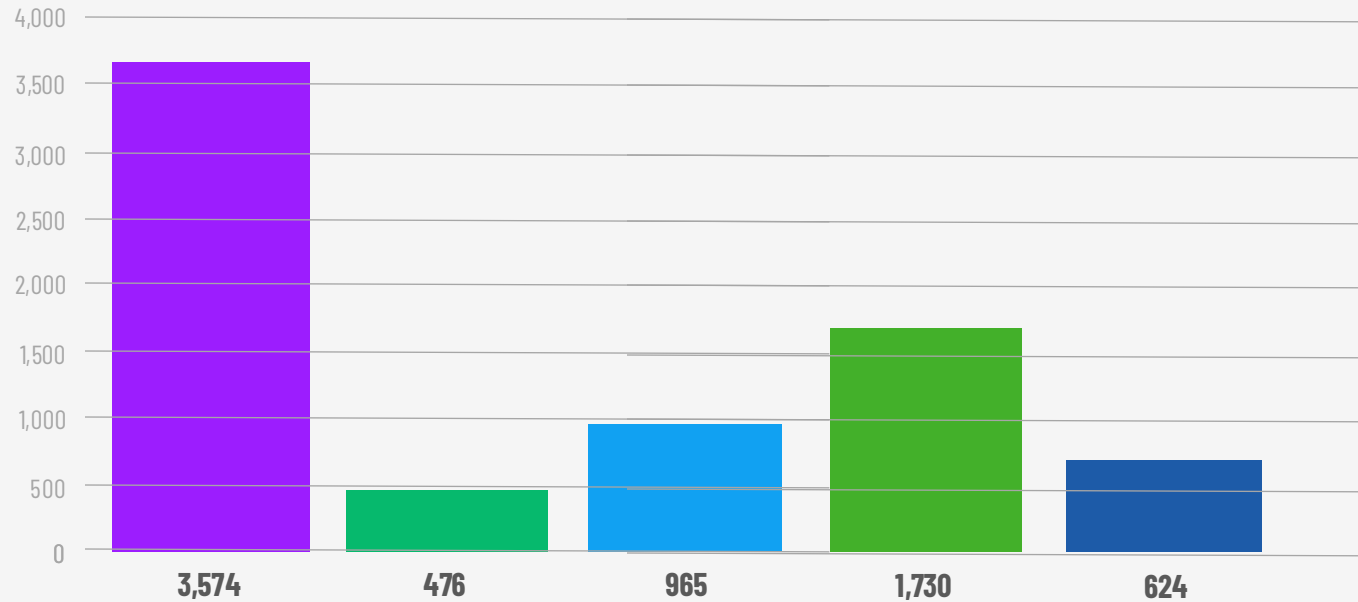
Access to additional resources like QRGs and box inserts.

Now available online via ISO Interface.



# EQUIPMENT SHIPPED

## LAST 6 MONTHS



# HAVE QUESTIONS?

## CONTACT US

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