



# I POS Systems

Payment Transaction Solutions

**Empowering Merchants and Resellers with a Competitive Edge**

Presented by Chris Clarke, Corporate Sales Manager

at **IMPACT2**

# The iPOS Systems Terminals' Journey



As founding members of Lipman USA, our executive management brings 29 years of experience to the industry.

1,200,000 Nurits sold.

1993 to 2004

Magic, V Series,  
VS Series  
Terminals

2004



iPOS Systems is established and Dejavoo Systems is born.

2011



Introduction of SPIn semi-integration

2014

Z Line Terminals emerge as Dejavoo's fourth generation hardware platform.

2021



QD Line is launched.

2022



NEW iPOSpays Omnichannel Payment Gateway is launched.

2022



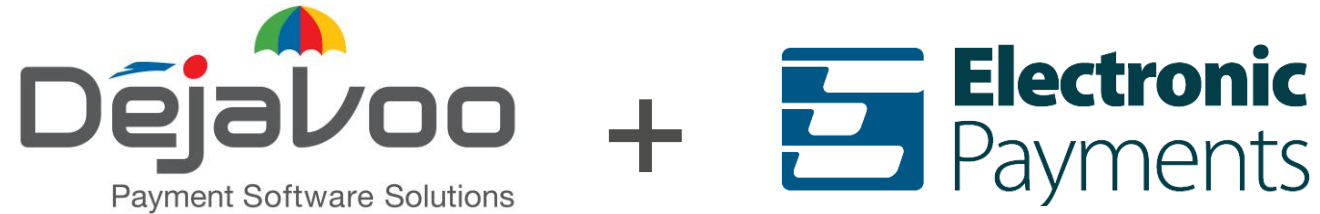
P Line is launched.

1,000,000 Dejavoo terminals sold.

“ Always ahead of the curve, we ensure that our partners truly benefit from our innovative development, depth of experience and trusted reputation. ”

# Partners In Success

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- Lasting partnership
- Dejavoo recognizes the strength and importance of the partnership by committing to:
  - Provide a unique and agnostic offering of customized software
  - Offer innovation and choice, tailoring all solutions to EPI's needs
  - Offer outstanding service and support
- Dejavoo extends the best possible pricing to EPI to ensure they remain highly competitive

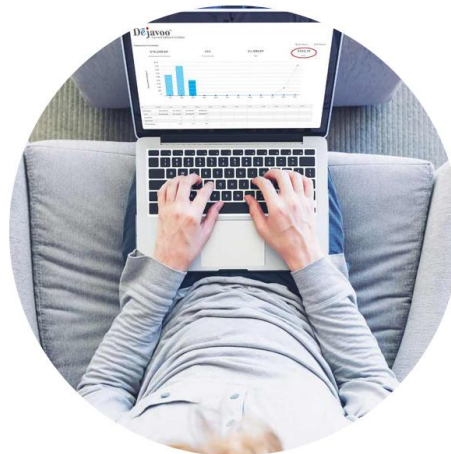
# A Choice of Products

  
**Dejavoo**  
Payment Software Solutions



**Linux & Android  
POS Devices**

  
**Denovo**  
Cloud Management



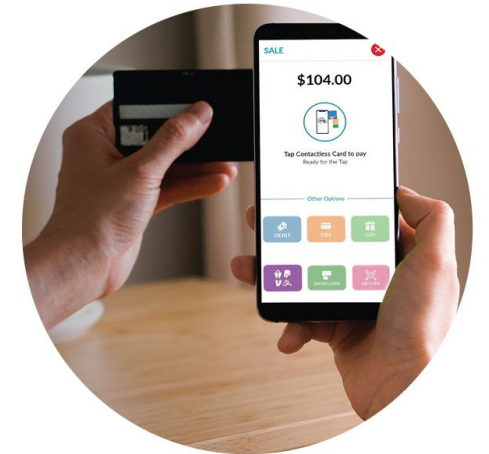
**Back Office  
Data Solution**

  
**Spin**  
POS Conduit



**Semi-integrated  
Solution**

  
**iPOS pays**  
Payment Gateway Services



**Omni Commerce  
Payment Gateway**

# Tender-based Pricing



**Better than cash discounting**, our tender-based pricing takes you one step closer to compliance.

Dual MID

One-touch fee removal

Custom label

Available for all Dejavoo hardware families.

# Linux Z Line



On the market  
for 8 years, our  
most successful  
line to date



Will continue  
to be offered  
and serviced



Will continue  
to have no  
monthly cost



Certified for  
Cyigma in  
2021

No further  
software  
issues

Inventory  
challenges  
do continue



# Android QD Line

**The QD Line**

**Dejavoo**  
Payment Software Solutions



< QD2

**5 Terminals**

- QD1 - Rigid wireless
- QD2 - Mobile wireless
- QD3 - Handheld/PP
- QD4 - Desktop
- QD5 - DT PIN Pad

**i POS Systems**  
Payment Transaction Solutions

T: 1-877-358-6797  
E: sales@dejavoosystems.com  
ipossystems.com

- Responding to the trend of technology in today's hardware market
- On the market for 1+ years, solid reliability, very positive customer feedback
- Minimal cost increase versus Z Line
- No learning curve. Uses same AURA software you already know, easy transition
- Lightning fast
- New manufacturer, no inventory shortages
- No monthly costs!
- Cygma certification in progress
- Omaha certification complete
- Also supports EPI Gift
- Multi-language support

As seen in *The Green Sheet*

# Android QD Line



- New addition
- Rugged wireless handheld
- 4G and WiFi capable
- On board printer
- Touch screen with keyboard
- Same EPI SIM card, usable in all models
- With internal PIN Pad and contactless



# Android QD Line



- Your NEW Z9!
- 4G WiFi capable
- Much improved battery life
- Silicone protector available
- Same EPI SIM card, usable in all models
- With internal PIN Pad and contactless

# Android QD Line



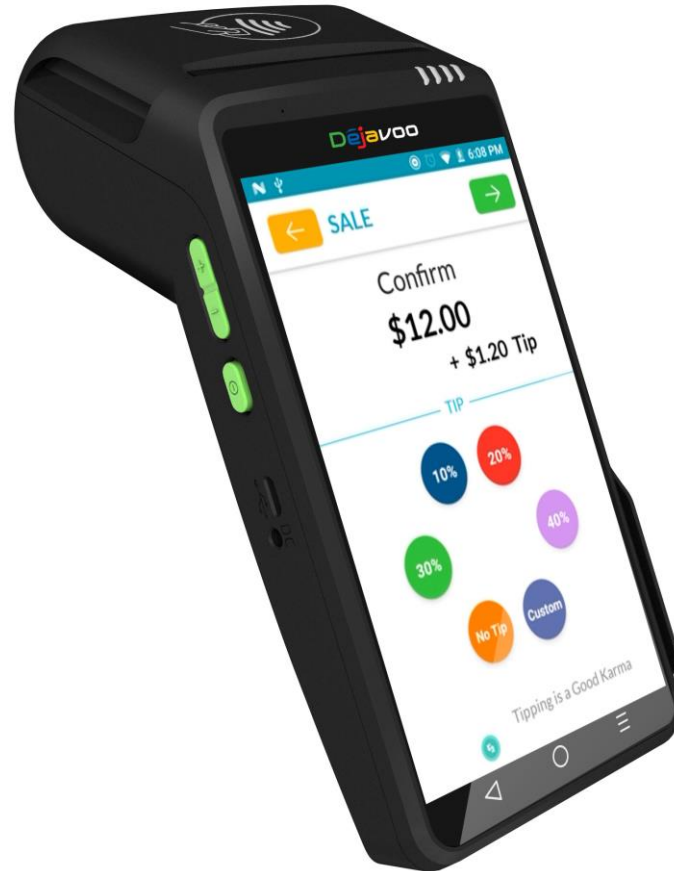
- Available in WiFi only or 4G/WiFi
- Printerless – Go Green!
- Email or text receipts
- Pocket-sized
- Same EPI SIM card, usable in all models
- With internal PIN Pad and contactless

# Android QD Line



- Your NEW Z11!
- Ethernet and WiFi capable
- Less than \$20 more than a Z11
- With internal PIN Pad and contactless

# Android QD Line



- Your NEW external PIN Pad!
- With internal PIN Pad and contactless
- Printerless
- Ethernet and WiFi capable
- Excellent for SPIN opportunities

# A Match Made in Heaven

QD5 your new **Exatouch** terminal!



+



- More reliable
- No shortages
- Ethernet & WiFi capable
- Identical interface – no development required
- No merchant retraining required

# iPOS pays Gateway Solution



iPOS pays

Payment Gateway Services

Omni-commerce

- Not just another Omnichannel
- Enhancing the payment experience with a NEW beautiful and intuitive interface
- Omaha to start, Cygma to follow
- Be in control of the transaction - ability to tip, refund & void from gateway
- Batch management
- **ABILITY TO TIP ADJUST AFTER BATCH IS CLOSED!**
- Cash discount and surcharge capable
- Virtual terminal – card not present, invoicing (send a link), recurring payments
- e-Commerce/hosted payment
- Create promotions
- Robust reporting with dashboard
- Monthly price point will be presented to you by EPI, similar to the competition but **with an android terminal**
- **BEST SUPPORT DESK IN THE INDUSTRY, ALWAYS AND FOREVER!**

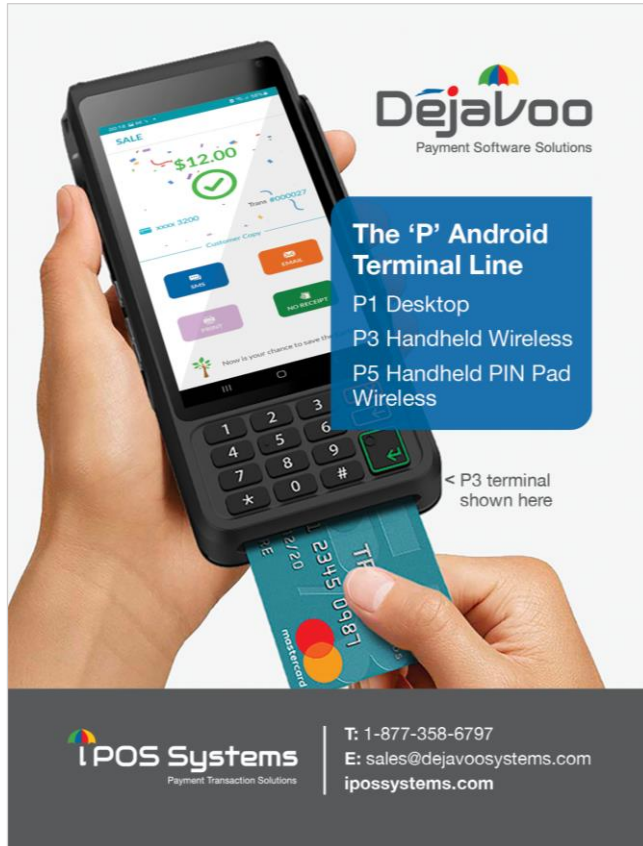




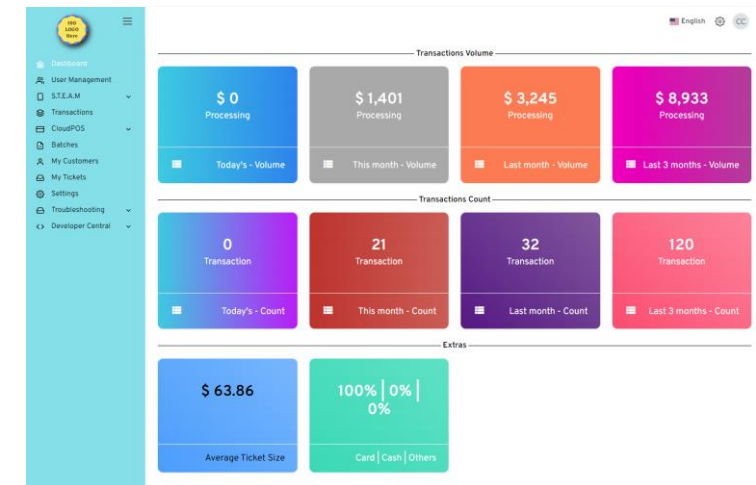
# Android P Line

## Exclusive to iPOS Systems Payment Gateway Services

- A system that includes TMS, DeNovo, Terminals, Tap On Phone
- Responding to the trend of technology in today's hardware market
- Hardware cost lower than Z Line, small monthly cost
- All new smart and intuitive interface
- Omaha certification in progress (TSYS ready), Cygma later
- Fully stocked, no shortages
- Multi-language support



As seen in *The Green Sheet*



# Android P Line



Exclusive to  **i POS Systems**  
Payment Gateway Services



- P1, the desktop terminal
- Competitive pricing (lower pricing than the Z Line)
- Touch screen with keyboard
- Ethernet and WiFi capable
- Printer on board
- Internal PIN Pad and contactless
- Reliable and fully stocked

# Android P Line



Exclusive to  **i POS Systems**  
Payment Gateway Services

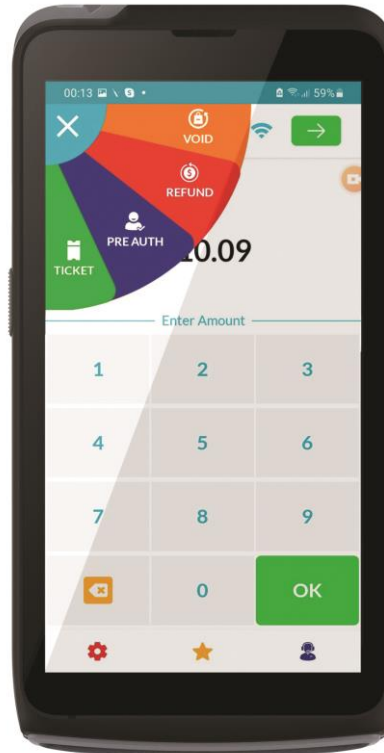


- P3, the wireless terminal
- Unparalleled Android choice and pricing
- Touch screen with keyboard
- Competitive pricing (lower pricing than the Z Line)
- 4G and WiFi capable
- Printer on board
- Internal PIN Pad and contactless
- Reliable and fully stocked
- Excellent battery life

# Android P Line

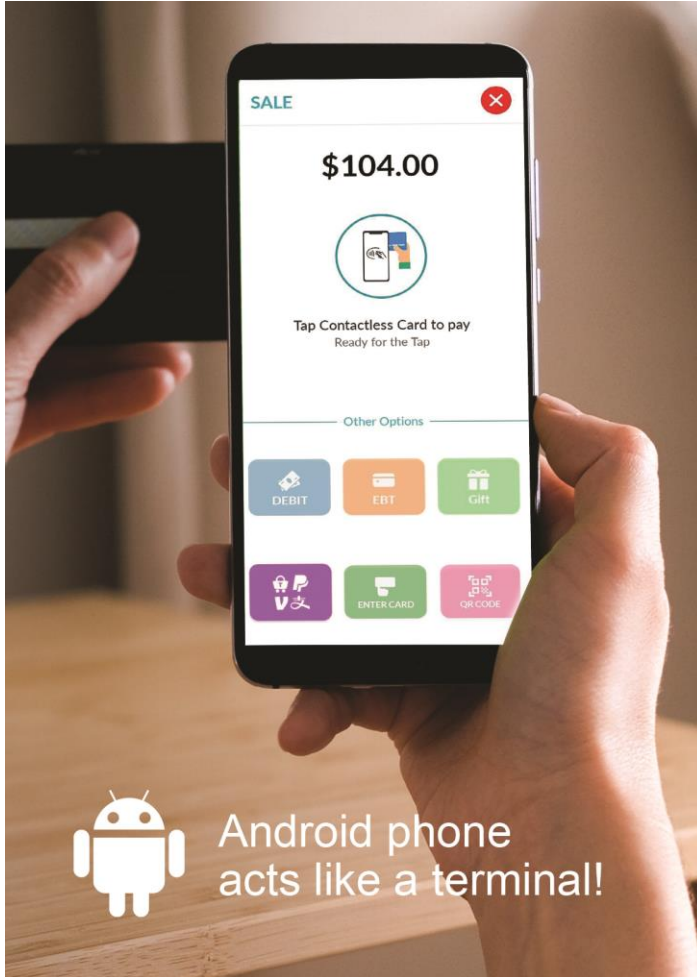


Exclusive to  **i POS pays**  
Payment Gateway Services



- P5, the pocket sized wireless terminal
- Lowest Android terminal pricing
- Also utilized as a PIN Pad with P1, P3, or virtual terminal!
- When used as a PIN Pad, NO WIRES!
- 4G and WiFi capable
- Internal PIN Pad and contactless
- Reliable and fully stocked

# Mobile Tap-on-Phone Payments



- Major Install Potential (EVERY CELL PHONE USER)
- Uses NFC of the phone or tablet for EMV Card Present Contactless
- First of its kind technology
- Dejavoo is first to market
- Built into iPOS pays Gateway
- SDK available for third party integration
- Additional options for consumer that doesn't have contactless cards

## PENETRATION STRATEGY

1

Micro  
merchant

2

No Dongles,  
No card  
readers!  
No Hardware to  
maintain!

3

Superior  
to existing  
mPOS solutions

4

Micro  
becomes  
merchants

5

Programmed  
just like a  
terminal with  
a TPN!

Dejavoo values its special relationship with EPI and is committed to delivering a unique POS experience, based on its needs.

We look forward to growing together and maximizing our technological opportunities in the future.

**Thank you for listening.**

