

HARNESSING THE POWER OF PROCHARGE®

PRESENTED BY ADAM GOTTHEIM

Director of Strategic Partnerships

AGENDA

- 1. What is ProCharge®?
- 2. The ProCharge Ecosystem
- 3. The ProCharge Virtual Terminal
- 4. ProCharge Mobile
- 5. ProCharge Desktop
- 6. QuickBooks Accounting
- 7. The ProCharge API



- 8. Bringing Things Together
- 9. Benefits of ProCharge
- 10. ProCharge by the Numbers
- 11. Q&A



WHAT IS PROCHARGE? KEY FEATURES

User-Friendly Technology:

 Easy-to-navigate interface with a minimal learning curve, making it accessible to business owners and their staff.

Versatile Payment Options:

- Supports credit cards, debit cards, ACH, and e-checks.
- Enables in-person, online, and mobile payments through an intuitive interface.

Next-Day Funding:

 Businesses receive their funds quicker, improving cash flow and operational efficiency.

Flexible Integrations:

 Seamless integration with QuickBooks, accounting software, and custom APIs to ensure compatibility with existing business systems.



THE PROCHARGE ECOSYSTEM

OVERVIEW





Comprehensive Online Payment Solution



ProCharge Mobile

Mobile Payment Processing



ProCharge Desktop

Simplified Payment Acceptance



ProCharge QuickBooks Integration

Streamlined Accounting Integration

Developer-Friendly API for Custom Integrations



PROCHARGE VIRTUAL TERMINAL

Comprehensive Online Payment Solution:

- ProCharge Virtual Terminal provides a secure, web-based interface for processing payments online, without the need for physical terminals.
- Process credit card and ACH payments remotely, ideal for businesses that operate in e-commerce or provide remote services.

Invoice Creation & Management:

- Create and send invoices with the option to offer recurring billing for subscription services or installment plans.
- Manage customer information and securely store payment methods for future transactions.

Support for Reverse Cash Discounting and Cash Discounting:

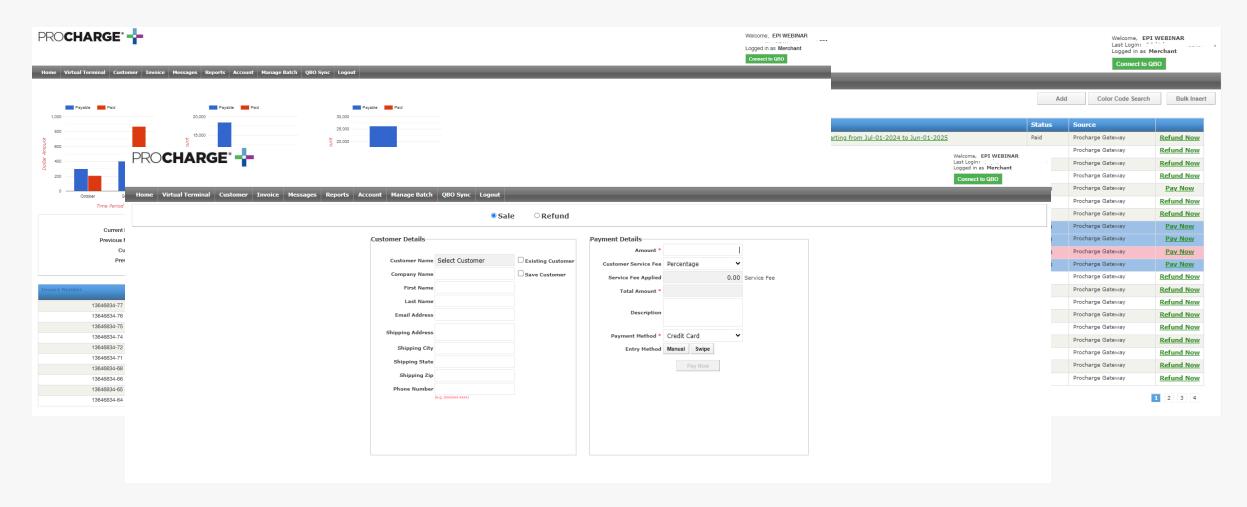
• Supports **RCD and CD**, allowing businesses to offer different prices depending on the payment method (credit card vs. cash).

Real-Time Insights & Reporting:

- Access real-time transaction data to monitor business performance and payment trends.
- Export reports for in-depth analysis and accounting reconciliation.



PROCHARGE VIRTUAL TERMINAL





PROCHARGE MOBILE





PROCHARGE MOBILE

Mobile Payment Processing:

- Built for businesses on the go, ProCharge Mobile offers a mobile-friendly payment solution that connects directly with your ProCharge Gateway.
- Available on iOS and Android, ensuring flexibility for all mobile devices.

Full Feature Set in a Mobile Format:

- Supports EMV, contactless, and swiped transactions using a mobile card reader.
- Easily integrates with **inventory** and **invoicing** features, giving businesses the ability to track sales and manage invoices on the move.

Signature Capture & Tip Prompts:

 Customers can sign digitally on the mobile device, and businesses can prompt customers for tips, making it ideal for service-based industries.

Card Present Rates:

 Benefit from lower transaction fees thanks to card-present payment methods, improving costefficiency for businesses processing payments in-person.



PROCHARGE DESKTOP





PROCHARGE DESKTOP

Simplified Payment Acceptance:

- A robust **in-office payment solution** designed for businesses that operate in physical locations.
- Accepts payments through EMV, NFC, and swiped transactions, ensuring compatibility with the latest payment technologies like Apple Pay and Google Pay.

Multi-Device Support:

 Allows businesses to use multiple terminals simultaneously, providing flexibility for larger businesses that need multiple checkout points.

Advanced Features:

- Sale, Void, Refund options are all integrated, making transaction management easy.
- Support for cash discounts and surcharging, allowing businesses to offer cost-saving payment methods or pass on processing fees.

Local & Cloud-Based Reporting:

- Provides both **local and cloud-based reporting** so businesses can monitor performance in real-time.
- Securely stores transaction data for easy access and analysis.



QUICKBOOKS ACCOUNTINGPROCHARGE QUICKBOOKS INTEGRATION

Streamlined Accounting Integration:

• **ProCharge integrates seamlessly with QuickBooks**, allowing businesses to synchronize customer and payment data.

Automated Invoice Sync:

 Payments processed through ProCharge automatically sync with your QuickBooks invoices, reducing the need for manual data entry and improving efficiency.

Quick & Easy Payments:

• Process payments directly within **QuickBooks**, offering a fast and secure way to complete transactions and update financial records.



PROCHARGE API DEVELOPER-FRIENDLY API FOR CUSTOM INTEGRATIONS

Customizable Solutions:

• For businesses with specific needs, ProCharge offers **developer-friendly APIs** that allow for easy customization and integration with **CRM**, **ERP**, or other business management tools.

Tailored to Business Needs:

 Work with development teams to build bespoke integrations that cater to your specific workflow or unique industry requirements.

Dedicated Developer Support:

 Access to developer documentation and support teams ensures smooth implementation and troubleshooting during custom integrations.



BENEFITS OF PROCHARGE

Cost Efficiency

- Lower Transaction Fees
- Service Fee & Cash Discount Program
- No Hidden Fees

Security and Compliance

- PCI-DDS Compliance
- Tokenization and Encryption
- Fraud Prevention Tools

Real-Time Reporting and Analytics

- Transaction Monitoring
- Comprehensive Reporting
- Performance Tracking

Enhanced Cash Flow

- Next Day Funding
- Seamless Reconciliation

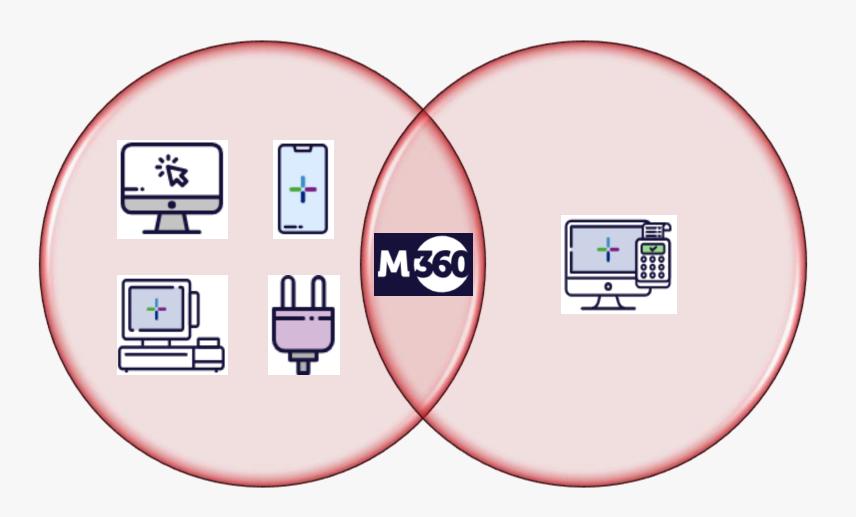
Flexibility and Scalability

- Multi-Channel Payment Solutions
- Scalable

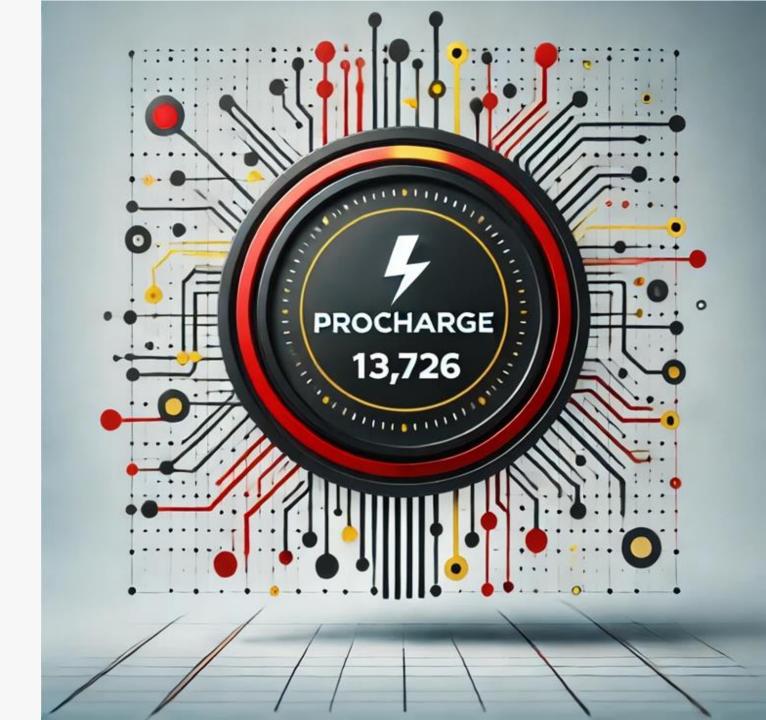




BRINGING THINGS TOGETHER

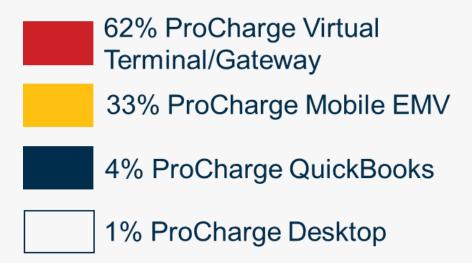


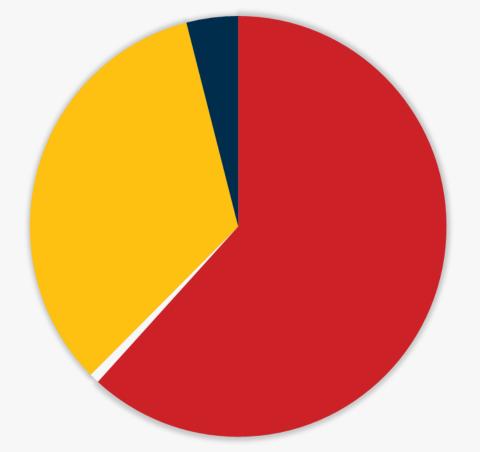














| TOP 10 PROCHARGE Industries by Volume | |
|---------------------------------------|---------------------------------|
| Rank | SIC Classification |
| 1 | Eating Places |
| 2 | Liquor Stores |
| 3 | Motor Vehicle Dealers |
| 4 | Offices and Clinics of Dentists |
| 5 | Miscellaneous Food Stores |
| 6 | General Automotive Repair Shop |
| 7 | Miscellaneous Retail Stores |
| 8 | Grocery Stores |
| 9 | Commercial Equipment |
| 10 | Special Trade Contractors |





IMPACT 23



THANK YOU!!

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